

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Zhejiang Textiles Import & Export Group Co., Ltd.

浙江省纺织品进出口集团有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	No. 165, Zhonghe Middle Road, Hangzhou City, Zhejiang Province, China
City / Country:	Hangzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnsinotexes
Gold Supplier Company Name:	Zhejiang Textiles Import & Export Group Co., Ltd.
Contact Person:	Ms. Shi Tong
Phone Number:	0086-571-87824607
Fax Number:	0086-571-87824607
Email:	tongshi@sinotexes.com
Website Address (URL):	http://sinotexes.en.alibaba.com

*Service Provided by TÜV Rheinland
Report No.: 5985005_T*





Report Number:	5985005_T	Assessment Type:	Trade Assessment
Date of Assessment:	17/Apr./2013	Report Date:	17/Apr./2013
Assessed By:	Hui Zhou	Validity Period:	18/Apr./2013 -- 17/Apr./2014
Reviewed By:	Xiaobin Huang	Online Verification:	http://assessed-suppliers.chn.tuv.com

Important Notes:

TÜV Rheinland's Disclaimer:

This report reflects our findings for the particular company in concern on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for which this report has been specifically issued is hereby informed that the General Conditions of Service of TÜV Rheinland contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.



Contents

Section 1: Company Overview	4
1.1 Legal Validity	4
1.2 Company Building Information	4
Section 2: Human Resources.....	5
2.1 Company Chart	5
2.2 Employee Headcount	5
2.3 Management.....	5
Section 3: Current Export Situation	6
Section 4: Export Business Capacity.....	7
4.1 Market Distribution (Previous 12 month)	7
4.2 Main Clients.....	7
Section 5: Quality Assurance.....	8
5.1 Quality Management System Certification	8
5.2 Product Certification	8
Section 6: R & D Capacity	10
6.1 Current Situation	10
Section 7: Company Development / Expansion Plans	11
Section 8: Certification & Photos	11
Section 9: Company and Product Samples	14
Section 10: Competitive advantages.....	16
10.1 Product group capacity:	16
10.2 Real Case for Lower MOQ & Short Lead Time:	16
10.3 Real Case for Large Contract:	16



Section 1: Company Overview

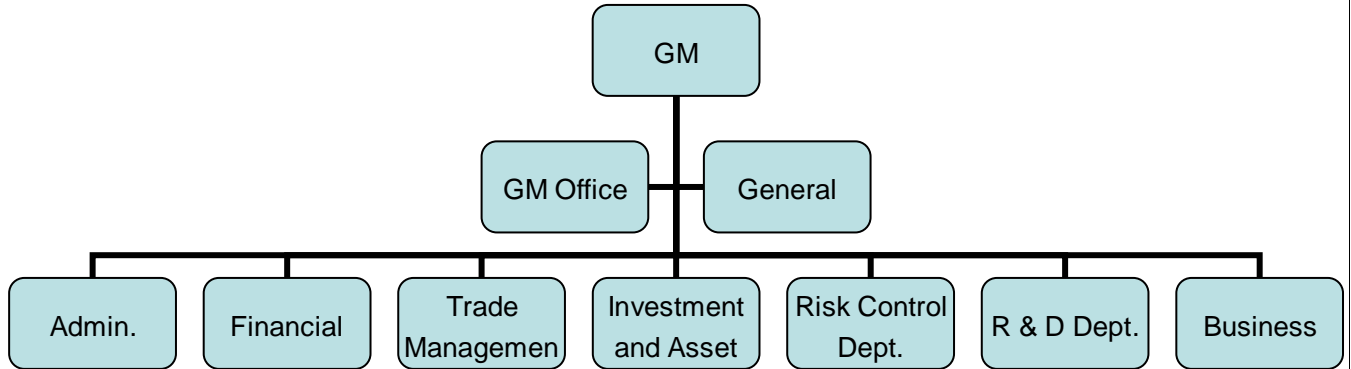
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	330000000024449
Year Established:	05/Oct./1979	Validity Period:	05/Oct./1979 -- 31/Dec./2049
Registered Address:	No. 165, Zhonghe Middle Road, Hangzhou City, Zhejiang Province, China		
Company Address	No. 165, Zhonghe Middle Road, Hangzhou City, Zhejiang Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Zhejiang Industrial & Commercial Bureau
Registered Capital:	RMB64,800,000.00		
Corporate Representative:	Mr. Daoling Huang		
Industry:	General Trade		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Combined		
Type of Ownership:	<input type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input checked="" type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products/Service:	Fabric, Home Textile, Knitting, Garments, Light Industrial		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input checked="" type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>6,996 m²</u>			
Office Size: <u>6,996 m²</u>			



Section 2: Human Resources

Section 2: Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
GM Office	3	0	3
General Office	21	16	37
Admin. Dept.	5	0	5
Financial Dept.	8	0	8
Trade Management Dept.	16	0	16
Investment and Asset Management Dept.	2	0	2
Risk Control Dept.	1	0	1
R & D Dept.	2	0	2
Business Units	203	92	295
Total Number:	262	108	370

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



Section 3: Current Export Situation

Current Export Situation

There are 190 foreign trading employees in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	4	English	Yes	Yes
21-30Years	80	N/A	N/A	N/A
11-20 Years	52	N/A	N/A	N/A
6-10 Years	34	N/A	N/A	N/A
2-5 Years	16	N/A	N/A	N/A
Less than 2 years	4	N/A	N/A	N/A

Does the company have a valid export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Export License Registration no.:	01381504
Total revenue (Previous year):	USD444,505,530
Total export revenue (Previous year):	USD286,150,000
Estimated export revenue (Current year):	USD350,000,000
Trade agents employed overseas:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Nearest port:	Shanghai, Ningbo, Hangzhou
Accepted payment terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input type="checkbox"/> EXW <input type="checkbox"/> CFR
Accepted payment type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input type="checkbox"/> West Union <input type="checkbox"/> MoneyGram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker
Average lead time from Product order confirmation to production delivery (products exiting the factory):	90 Days



Section 4: Export Business Capacity

4.1 Market Distribution (Previous 12 month)			
Market	Main Product(s)	Revenue(USD)	Total Revenue (%)
North America	Fabric, Home Textile, Knitting, Garments, Light Industrial	40,500,000	9.11
South America	Fabric, Home Textile, Knitting, Garments, Light Industrial	30,720,000	6.91
Eastern Europe	Fabric, Home Textile, Knitting, Garments, Light Industrial	68,610,000	15.44
Southeast Asia	Fabric, Home Textile, Knitting, Garments, Light Industrial	12,090,000	2.72
Africa	Fabric, Home Textile, Knitting, Garments, Light Industrial	31,480,000	7.08
Oceania	Fabric, Home Textile, Knitting, Garments, Light Industrial	30,080,000	6.77
Mid East	Fabric, Home Textile, Knitting, Garments, Light Industrial	4050,000	0.91
Eastern Asia	N/A	0	0
Western Europe	Fabric, Home Textile, Knitting, Garments, Light Industrial	9,920,000	2.23
Central America	N/A	0	0
Northern Europe	Fabric, Home Textile, Knitting, Garments, Light Industrial	58,700,000	13.21
Southern Europe	N/A	0	0
South Asia	N/A	0	0
Domestic Market	Fabric, Home Textile, Knitting, Garments, Light Industrial	158,355,530	35.62
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Quality Assurance

Quality Management System and Product Certification				
5.1 Quality Management System Certification				
Certification	Certified By	Certificate Number	Business Scope	Expiry Date
ISO 9001:2008	GAINSHINE ASSESSMENT, UKAS	UK11Q10025R0M	Import & Export Services	18/Dec./2011 -- 17/Dec./2014
ISO 9001:2008	GAINSHINE ASSESSMENT, CNAS	1311Q10708R2M	Import & Export Services	18/Dec./2011 -- 17/Dec./2014
5.2 Product Certification				
Certification	Certified By	Certificate Number	Product Name & Model No.	Expiry Date
N/A	N/A	N/A	N/A	N/A
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		
5.3.4	Does the company keep its Supplier Assessment Report?	<input checked="" type="checkbox"/> Yes, Assessment Reports are available for the previous 3 years <input type="checkbox"/> Yes, Assessment Reports are available for the last 1-3 years <input type="checkbox"/> Yes, Assessment Reports are available for the previous 12 months <input type="checkbox"/> No		
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No		



5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
5.4 After Sales Service		
Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



Section 6: R & D Capacity

R&D Capacity			
6.1 Current Situation			
There are <u>2</u> R&D Engineers in the company.			
Education Level	Headcount	Work Experience	Headcount
Doctorate	0	Over 30 Years	0
Post-Graduate	0	21-30 Years	0
Graduate	2	11-20 Years	0
Junior College	0	6-10 Years	0
Technical School	0	2-5 Years	0
High School	0	Less than 2 years	2
List of successful project(s) (Example: Patented products):	N/A		
Does the company have its own brand?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please specify:	LARK (502943), Z (889162), BAOCHUTA (321776)		
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:	N/A		
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please list the main software used:	Auto CAD		
Please list all certifications and/or qualifications of the R & D department:	N/A		



Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans

Item	Company Development Action	Timeframe
1	N/A	N/A

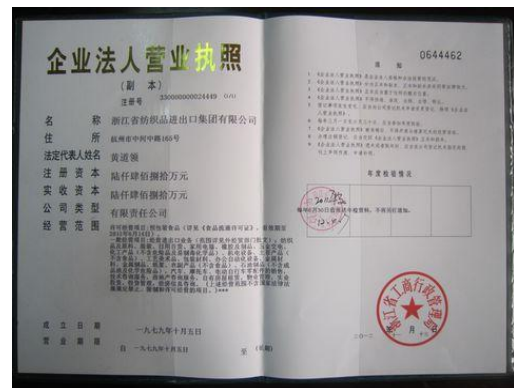
Section 8: Certification & Photos

Certification

Certification & Photos -- Business License (Original)



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Tax Registration Certificate

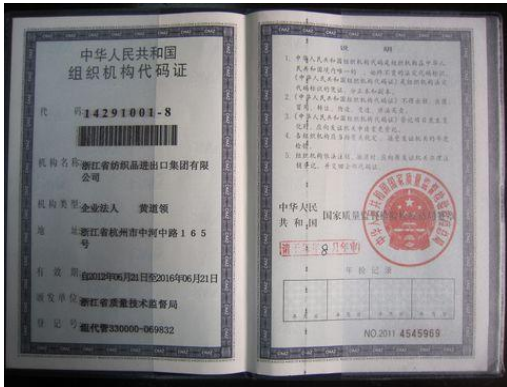


Certification & Photos -- Permit for Opening Bank Account

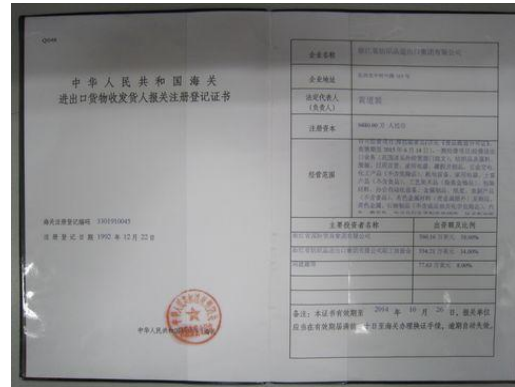


Certification & Photos -- Organization Code Certificate

Certification & Photos -- Custom Clearance Registration Form



Certification & Photos -- Import and Export Enterprise Registration



Certification & Photos -- ISO 9001:2008-1



Certification & Photos -- ISO 9001:2008-2



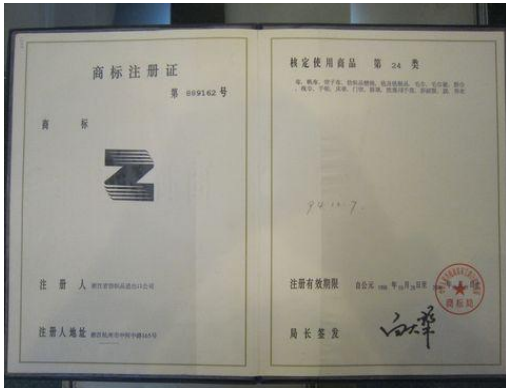
Certification & Photos -- Trademark 1



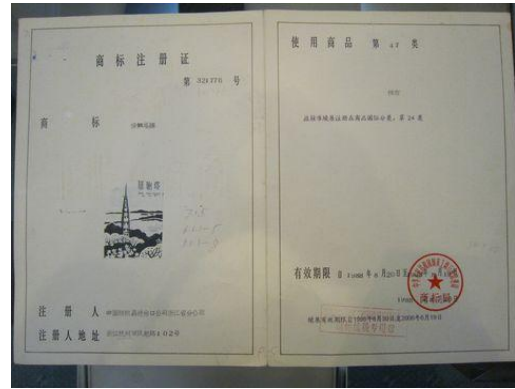
Certification & Photos -- Trademark 2



Certification & Photos -- Trademark 3



Certification & Photos -- Honor 1



Certification & Photos -- Honor 2



Certification & Photos -- Honor 3



N/A



N/A



Section 9: Company and Product Samples

Company and Product Samples	
Company Gate	Office
	
Product Sample	Product Sample
	
Product Sample	Product Sample
	
Product Sample	Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Section 10: Competitive advantages

10.1 Product group capacity (Confidential)		
10.1.1 Products Sold (in the last 12 months) (Confidential)		
10.1.2 Suppliers Cooperated with (In the last 12months) (Confidential)		
10.1.3 Real Case Description (Confidential)		
10.2 Real Case for Lower MOQ & Short Lead Time:		
Products Name	MOQ (In the last 12month)	Shortest Lead Time
Fabric	1,000 Yards	1 Day
Home Textile	500 Sets	1 Day
Knitting	1,000 Pieces	1 Day
Garments	1,000 Pieces	1 Day
Light Industrial	1,000 Pairs	1 Day
10.3 Real Case for Large Contract:		
Products Name	Order (In the last 12month)	Shortest Lead Time
Fabric	20,000,000 Yards	180 Days
Home Textile	127,000 Sets	90 Days
Knitting	134,168 Pieces	90 Days
Garments	220,000 Pieces	90 Days
Light Industrial	62,748 Pairs	90 Days

-- End of Report --